



# How can we help?

## WINNING WITH AIG



## Group PA & Travel

We have tremendous expertise in Group Personal Accident (PA) and Travel Insurance for businesses of all shapes and sizes. To help our brokers win and retain more business with AIG, here are some of our underwriting sweet spots and market differentiators, along with some of our Group PA & Travel team dedicated to help you.

### Group PA & Travel Underwriting Sweet Spots



Group PA and Travel



#### Preferred Clients

All industrial sectors except professional sports

Businesses of all sizes from "micro" firms to multinationals

#### LifeLine Plus

- For "People Risk" worldwide
- Crisis containment
- AIG owned medical assistance company
- Worldwide security expertise
- Travel app
- Award-winning pre-trip training

#### Leading "People Risk"

- ✓ Personal Accident
- ✓ Medical
- ✓ Assistance
- ✓ Personal Possessions
- ✓ Terrorism
- ✓ Evacuation
- ✓ Abduction
- ✓ Assault
- ✓ Riot
- ✓ Threat of Violence... and many more

### AIG Group PA & Travel Differentiators



#### Geared Up For Regional Growth

- Dedicated PA and Travel staff in our Irish office.
- Strong support for brokers' regional growth and client servicing.



#### Underwriting Expertise

- Highly experienced underwriting and development teams.



#### Driving Multinational

- Outstanding multinational capabilities to drive growth of global GPA programmes.
- Deep underwriting expertise across global countries and jurisdictions



#### Medical Services

- AIG owned AIG Travel: worldwide, 24/7 medical assistance no dependency on third parties.
- Complete alignment of claims and assistance services.



#### AIG Travel App

- "Red Button" 24/7 assistance, app check-in so employers know staff have arrived safely.
- Award-winning pre-trip awareness training to support employers' duty of care obligations.



#### People Risk

- Leading the evolution of GPA and Travel insurance as client concerns evolve.
- Concerns widening from medical risks to security related "people risk".

### Our Group PA & Travel Team

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